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ABSTRACT

This discussion of the utilization by computer designers and users of metaphors as organizing structures for dealing with the complexity of behavior of human/computer interfaces begins by identifying three types of metaphor that describe various aspects of human-computer interface design, i.e., activity, mode of interaction, and task domain. The primary focus of this paper is four metaphors for the mode of interaction: (1) conversation, in which the interface is an implied intermediary between the user and the world in which actions are taken; (2) declarations, which change the world they refer to by changing the agreement under which something does or does not exist; (3) model world, in which expressions in the interface language appear as actions with causal force in the world of interest and the generation of expressions is constrained so that it is not possible to compose an expression that cannot be realized in the world of interest; and (4) collaborative manipulation, in which the conversation and model-world interfaces are combined. The discussion shows how mode of interaction metaphors are essential to the user's interpretation of the behavior of the interface; how interface designers encourage particular metaphorical interpretations of the interfaces they design; and how the choice of metaphor has important consequences for both the designers and the users of interfaces. Seventeen references are provided. (MES)

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Computer system designers and computer users frequently utilize metaphors as organizing structures for dealing with the complexity of behavior of human/computer interfaces. This paper considers four metaphors concerning the mode of interaction between user and machine: the conversation metaphor, the declaration metaphor, the model world metaphor and the collaborative manipulation metaphor. It is argued that the key to the functional properties of an interface lie in the reference relations between the expressions in the interface language and the things to which the expressions refer. The ways in which such metaphors are suggested by advances in I/O technology and the ways they constrain the possibilities we see in technology are discussed. Each of the metaphors discussed promotes a particular type of reference relation. Furthermore, because the computer is a medium in which types of reference relations that are not possible in ordinary language can be realized, the space of interface metaphors is quite likely much larger than we presently imagine it to be.

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Metaphors for Interface Design

EDWIN HUTCHINS

Computers are the most plastic medium ever invented for the representation and propagation of information. In fact, they are so adaptable and can manifest such a wide range of behaviors, that little but the hardware itself may be easily identifiable as an enduring property of the device. Computers can mimic the behaviors of other information media and can manifest behaviors that are simply not possible in any other medium. We might speak literally about the nature of the computer's behavior (to the extent we can speak literally about anything) at a very low level, describing the changes in the states of silicon gates and so on, but even there we frequently resort to metaphors. As the levels of complexity are layered one atop the other to produce the high-level behaviors that are the actions we recognize while interacting with the computer, the possibility of talking or thinking literally about the computer's behavior vanishes. We deal with this complexity and this plasticity by speaking metaphorically about the behavior of the computer. The metaphors we use both intentionally and unintentionally, contribute structure in terms of which we organize our understandings of what is going on (Lakoff & Johnson, 1980). My machine, for example, "reads, writes, copies, and edits" files, "flushes" buffers, "creates, refreshes, kills, and buries" windows, "arrests" processes, "inspects, describes, and sends messages to" objects, "calls and traces" functions, and a great deal more. I would have little hope of understanding what the machine can do if I did not have a sense of what sorts of "things" exist in my machine and what sorts of activities those things engage in. This sense is provided, in large part, by an extensive set of metaphors.

TYPES OF INTERFACE METAPHOR

Metaphors are applied to virtually all levels of system behavior. System designers use metaphors when thinking about their designs, and in this way, metaphors may shape the design process. The metaphors also provide a language within the design community that designers use to communicate their designs to each other. Some, like "reading" and "writing" are thoroughly entrenched in the culture of computer design. Metaphors reach the user community as ways of talking about the behavior of the system and here they provide the users with resources for thinking about what the machine is doing. The importance of metaphors in the presentation of computer systems is revealed by the rate at which metaphors are being registered as trademarks in the current highly competitive computer marketplace. Of course, users do not necessarily understand a system the way it is understood by designers and marketing analysts. Users must invent their own interpretations of the metaphors and discover the limits of the mapping of the metaphor onto the behavior of the system. Users sometimes even invent their own metaphors as a means of coming to terms with the behavior of a system. Metaphors are, therefore, not fundamental properties of the system behavior per se. They are, instead, ways of understanding the system's behavior. However, as a convenience, I shall use the names of particular metaphors to refer to interfaces that were designed in accordance with or are well conceived in terms of that metaphor.

There are at least three distinguishable types of metaphor describing various aspects of human-computer interface design.

- *Activity metaphors.* These refer to the user's highest level goals or to the institutional goals that are held for the user whether the user shares them or not. Activity metaphors structure expectations or intentions with respect to the outcome of the interaction. Is the user playing a game? Designing an artifact? Communicating with other humans? Controlling a process?

- *Mode of interaction metaphors.* The reference to "dialogue" in the title of this workshop and many of its papers is an example of the use of a mode of interaction metaphor. These metaphors organize understandings about the nature of the interaction with the computer. Mode of interaction metaphors concern the relationship between the user and the computer without regard for the particular task the user is attempting to accomplish via the computer. The choice of metaphor at this level determines what sort of thing the user thinks the computer is. Is it a conversational partner? An environment for action? A tool box and materials shed?

- *Task domain metaphors.* Task domain metaphors provide the user with a structure for understanding the nature of particular tasks as presented by the computer. A common metaphor for the management of information stored in computers, for example, is the "file" system metaphor. The user can behave as if information is stored in files that have properties something like those of paper files stored in a file cabinet. The computer provides a set of file manipulation operations that may have analogues in the operations one performs on paper files. Material can be added to or deleted from the files, new files can be created, files can be removed from the file system, and so on. Editors, mail programs, terminal emulators, debuggers, and other application packages are built on task domain metaphors that give coherence to the activities they support. Each defines the objects and the operations that exist in the task domain, and each hopefully provides a structure that is easily mappable onto the behaviors of the system.

There is some independence between these types of metaphor. The operations on files provided under the file manipulation metaphor could be invoked under any of several mode of interaction metaphors. The user might specify an action to be taken on a file, for example, by describing the action conversationally, by manipulating controls that cause the action to happen, by issuing a command to execute the action, or by performing in some other mode of interaction. There are also constraints among these types of metaphor. Some mode of interaction metaphors, for example, can only be maintained via the creation of appropriate domain metaphors.

In this paper I am most concerned with metaphors for mode of interaction. Primary attention will be focused upon these four: (a) conversation, (b) declaration, (c) model-world, and (d) collaborative manipulation. I will show how mode of interaction metaphors are essential to the user's interpretation of the behavior of the interface, how interface designers, sometimes unknowingly, encourage particular metaphorical interpretations of the interfaces they design, and how the choice of metaphor has important, but often overlooked, consequences for both the designers and the users of interfaces.

THE CONVERSATION METAPHOR

The metaphor of user and computer engaged in a conversation with each other or carrying on a dialogue about the task at hand is the most popular of the mode of interaction metaphors for human-computer interfaces. This metaphor seems to be based upon a structure of assumptions that goes something like this:

1. The problem of human-computer interfaces is a communication problem. In order to work with each other, the user and the computer must communicate.

2. Human-to-human communication is carried out primarily by means of conversation.

3. Because humans already have considerable skills for interacting with each other, making a computer interface behave like a human permits the human user to utilize already acquired skills, and that makes the interaction easier for the user. That is, human-computer interfaces become more usable the more they mimic human-human interactions.

4. Therefore, human-computer interfaces should support conversation between user and computer.[1]

Consider some of the properties of the conversation metaphor. The conversation metaphor inserts an implied intermediary between the user and the world in which actions are taken (see Figure 1). In a system built on the conversation metaphor, the interface is a language medium in which the user and the system have a conversation about some world. The interface is an implied intermediary between the user and the world about which things are said. In many cases, the world about which things are said is not explicitly represented. In such a setting, the burden is on the user to maintain a model of the state of this unrepresented world. This can be a considerable burden and can lead to many sorts of errors, especially the attempt to carry out actions in inappropriate environments. Alternatively, it can lead to the user making frequent requests to the intermediary to describe or report on the relevant aspects of the task environment, e.g., requesting a listing of file names prior to describing a file system operation. On the other hand, an interface built on the conversational metaphor can take full advantage of the power of abstraction available in symbolic reference. The implied intermediary can be charged with the responsibility of mapping user input expressions onto the world of interest, enabling very economical descriptions. The popularity of the conversation metaphor may be due both to the surface

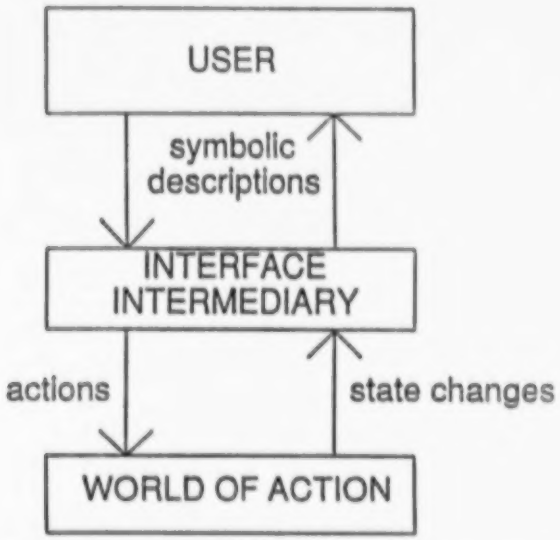

FIGURE 1. The Conversation Interface. Here the user has a conversation with an intermediary who acts on the world of action. The conversation consists of exchanges of symbolic descriptions between user and interface intermediary.

[1] There are good reasons to question each of these assumptions. I will present these reasons at the close of the paper.

credibility of the assumptions on which it is based and to the strength of the teletype legacy. For the first three decades of computer use, the teletype and its technological relatives have been the primary form of interface hardware. Dealing as they do in characters and lines of text, they naturally support, if not a conversation, then at least an exchange of character strings between user and computer. Perhaps we can take batch processing to be the prototype of early human-computer conversation with the participants taking very long conversational turns via card reader and line printer. The teletype permitted shorter conversational turns, but it was still interaction based on the conversation metaphor and it is still very low bandwidth communication. In order to get much done through low bandwidth communication, one needs dense symbols in the interface language; symbols that stand for complicated procedures, for example. This narrowness of bandwidth encourages even more the conception of the computer as an agent that can interpret simple symbols that refer to complicated procedures. Furthermore, this metaphor feeds and is fed by other related metaphors. I do not know which came first historically, the concept of the computer as a brain, the heart of artificial intelligence, or the notion of conversing with it. Clearly, each suggests the other, and as either gains strength so does the other.

Finally, regardless of our metaphorical preferences with regard to mode of interaction, the fact is that every interface implements an interface language in which the user composes expressions that are subsequently interpreted by the computer and in which the computer composes expressions that inform the user of what has happened. That seems like the literal makings of a conversation no matter what we may think.

All of these factors suggest a conversational conception of human-computer interaction. Yet, the conversational metaphor does not quite fit the reality of most human-computer interactions. Typical conversations on "conversational" interfaces are very stilted in a variety of ways discussed by other papers in this workshop. For example, the typical human-machine conversation is conducted with a limited partner via a low bandwidth channel using a severely constrained vocabulary and language syntax. The conversing parties do not mutually repair each other's production errors, and of course, the user's conversational turn typically consists of typing rather than speaking, while the machine's turn consists of displaying characters on a screen. These discrepancies between the metaphorical ideal of human-human conversation and the reality of human-computer conversation form a sort of design vacuum. Having decided upon the desirability of the conversational metaphor, that metaphor now pulls interface technology toward the full realization of the metaphorical potential. If one consults the proceedings of almost any interface design conference, one will find a host of efforts to fill this design vacuum. If only we could use natural language and could speak our input. If only the machine could understand what we mean and talk back to us. Then we would have a truly conversational interface. This is a healthy role for a metaphor, but not one that is usually considered when the metaphor is suggested.

BEYOND CONVERSATION

Recently, something different has been happening in interface design. With the widespread availability of new interface hardware including high-resolution bitmapped displays, pointing devices, and faster processors, a new class of interface has emerged. Literally hundreds of such systems are now available and they appear to be very popular, especially with casual users. It is certainly possible to regard these interfaces using the conversational metaphor. I take references to "visual dialogues," "gestural dialogues," "graphical languages," etc., to be examples of the application of the conversational metaphor to these systems. Schneiderman (1982, 1983) coined the term "direct manipulation" to refer to these systems. The technology on which these systems are based has actually been around for more than 20 years (Sutherland, 1963), but it has only become widely available in the past few years.

The research group with which I am affiliated has been in the business of building interfaces of this type for many years. Examples include a simulation-based steam propulsion training system, Steamer, (Hollan, Hutchins, & Weitzman, 1984), a graphics editor (Hollan, Hutchins, McCandless, Rosenstein, &

Weitzman, in press), a radar navigation training system, and a "direct manipulation" statistical analysis facility (Owen, 1986). Until recently, however, we have not thought very seriously about why these interfaces work the way they do. We believe that an understanding of the cognitive principles that underlie their apparent usability will enable us to build even better interfaces.

Some researchers have tried to identify "direct manipulation" with a particular set of interface behaviors. Schneiderman, for example, uses direct manipulation to refer to systems having the following characteristics:

1. Continuous representation of the objects of interest.
2. Physical actions or labeled button presses instead of complex syntax.
3. Rapid incremental reversible operations whose impact on the object of interest is immediately visible. (1982, p.251)

We believe that a checklist is a weak approach to understanding these interfaces. Even if these are the right characteristics, we would like to know why they are good.

In an earlier paper (Hutchins, Hollan, & Norman, 1985), we described two aspects of the interface that seemed to produce the sensation of directness of action: distance and engagement.

> [Distance] involves a relationship between the task the user has in mind and the way that task can be acccomplished via the interface. Here the critical issues involve minimizing the effort required to bridge the gulf between the user's goals and the way they must be specified to the system. (Hutchins, Hollan, & Norman, 1985, p. 318)

We identified two components of distance in this gulf: *semantic distance* and what I will call here *referential distance*.[2] Figure 2 shows the gulf. Figure 3 shows the relationship between these types of distance.

Semantic distance concerns the relationship between the user's itentions and the meanings of the expressions that are possible in the interface language. It refers to the extent to which the interface language provides means of expressing the user's intentions. Is there a simple expression for what one intends, or is one obliged to construct a lengthy circumlocution? High-level programming languages can be seen as attempts to reduce semantic distance by providing the user with simple expressions (e.g., function names) that refer to frequently encountered problem decompositions.

Referential distance refers to the extent that the user's understanding of the meaning of the expression is similar to the user's understanding of the form of the expression. Symbolic interfaces, for example, are typically high in referential distance because the relationships between the forms of the

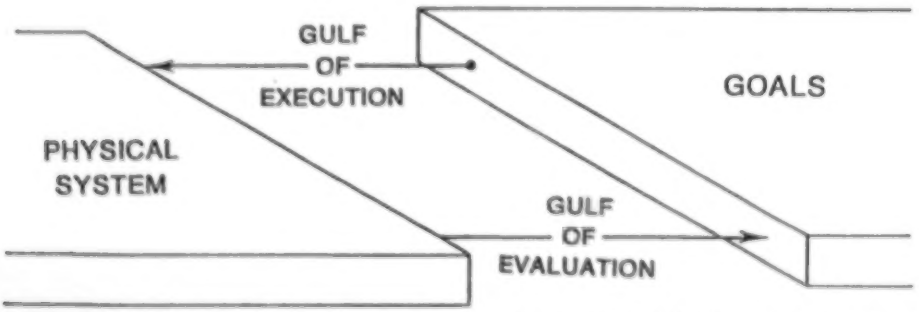

FIGURE 2. The Gulfs of Execution and Evaluation. Each Gulf is unidirectional: The Gulf of Execution extends from user goals to system state; the Gulf of Evaluation extends from system state to user goals.

[2] In the earlier work of Hutchins, Hollan and Norman, this concept was called *articulatory distance*. This name is unfortunate for reasons that should become clear as I explicate the meaning of *referential distance*.

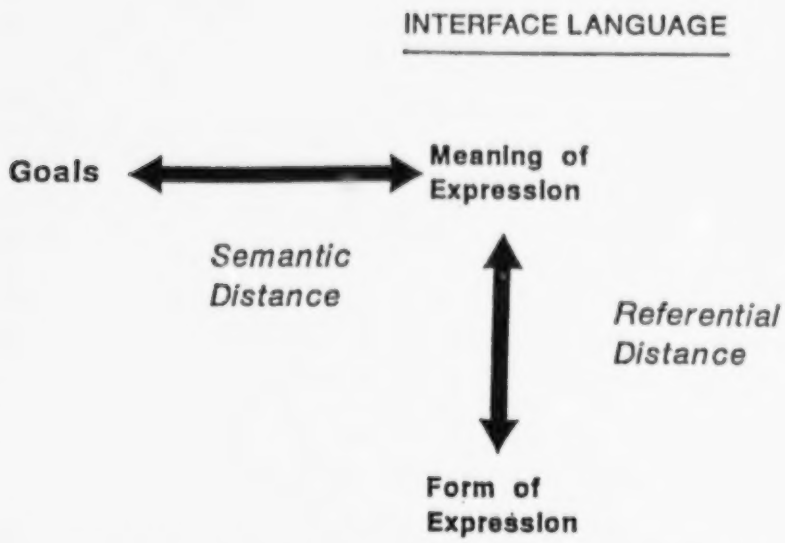

FIGURE 3. Every expression in the interface language has a meaning and a form. Semantic distance reflects the relationship between the user's intentions and the meanings of expressions in the interface language for both input and output. Referential distance reflects the relationship between the physical form of the expression and its meaning. The easier it is to get from the form of the expression to meaning, the smaller the referential distance.

expressions and their meanings are arbitrary. We proposed a cognitive basis for this sensation, arguing that the better the interface to a system helps bridge the gulf between user intention and action, the less cognitive effort needed and the more direct the resulting feeling of interaction.

Engagement proved more difficult to deal with. We felt that

> The systems that best exemplify direct manipulation all give the qualitative feeling that one is directly engaged with the control of objects—not with the programs, not with the computer, but with the semantic objects of our goals and intentions. (Hutchins, Hollan, & Norman, 1985, p. 318)

When it came to specifying how this sensation was to be produced, however, we also resorted to a checklist, not unlike the one proposed by Schneiderman. We did add the condition that the interface language should present to the user a *model world* such that the objects of that world appear and behave as though they are the objects of interest. We knew that the model world was important, but we were stuck thinking about the properties of the interface language. In particular we were implicitly committed to the idea that expressions in the interface had "meanings" that were to be *interpreted* by the machine, in the case of user input expressions, or that were in some sense *intended* by the machine, in the case of machine output. As a consequence, our discussion at that time focused on techniques for reducing referential distance by using expressions that have nonarbitrary relations to their referents. We considered onomatopoea, iconic representation, and located the power of pointing devices in the fact that they are "spatio-mimetic." With the exception of the "spatio-mimetic" nature of pointing devices, these ideas are grounded in the conversational metaphor, and it is not possible to understand the power of the model-world metaphor without shaking them off. At that time we failed to see that while as observers and actors we may certainly intend what we do in the world and interpret the consequences, the world itself neither interprets our actions nor intends the consequences. Our actions happen in the world, but they do not have "meanings" that are interpreted by the world in order to determine how the

world is affected.[3] The notion of "the meaning of an expression" implies a reference gap; a relationship between one thing and some other thing that it "represents" or "stands for." The reference gap in turn implies an interpreter, an agent that can bridge the gap and make a mapping from symbolic expression to referent. This reference gap does not exist for actions in the world, yet it is a fundamental property of symbolic relations, and the power of computers can be traced to their abilities as symbol systems.

I want to argue here that the reasons for the apparent usability of this new class of interfaces lie in the nature of the relationships between expressions in the interface language and the things to which the expressions refer. The key to the sensation of directness in these new interfaces is that these new interface technologies permit the design of an interface under the model-world metaphor. By simulating a world of action, this metaphor collapses the symbolic reference gap. This metaphor does not simply reduce referential distance, it eliminates it! Before we can see how the model-world metaphor does what it does, however, we need to consider the nature and implications of reference relations more broadly.

THE DECLARATION METAPHOR

In the opening essay of *Expression and Meaning*, Searle argues that

> [T]here are a rather limited number of basic things we do with language: we tell people how things are, we try to get them to do things, we commit ourselves to doing things, we express our feelings and attitudes, and we bring about changes through our utterances. (1979, p. 29)

The first four kinds of things we do with language, assertives, directives, commissives, and expressives, respectively, are done with descriptions of the world, but the last thing on Searle's list, bringing about changes through utterances, is different. Searle has termed utterances that do this *declarations*. These are "cases where one brings a state of affairs into existence by declaring it to exist, cases where, so to speak, 'saying makes it so'"(1979, p. 16). Searle gives as examples "I resign," "You're fired," "I excommunicate you," "I appoint you chairman," and others. Successful performance of a declaration guarantees that the propositional content of the utterance corresponds to the world. Searle says, "Declarations bring about some alteration in the status or condition of the referred to object or objects solely in virtue of the fact that the declaration has been successfully performed" (1979, p. 17). What makes these utterances special is their relation to the world to which they refer. Notice that all the objects referred to in the declarations are culturally constructed objects (D'Andrade, 1981). Employment, membership in a church, and the chair of a meeting are all social entities. Each is embedded in a social arrangement in which it is people's agreement that it is so that makes it so. They refer to aspects of the social world that exist only by virtue of the participants agreeing that they exist. The agreements are made and unmade by language acts. These declarations change the world they refer to by changing the agreement under which something does or does not exist. The relation between the expression and the thing to which it refers can therefore be causal rather than simply descriptive. It is the properties of that world that make that causality possible. Declarations are not always successfully performed, but when they are, they have their effects because they refer to a world that can be constructed and modified by the performance of expressions in the language.

The existence in natural language of declarations as a class of speech acts with this special reference relation suggests that the same reference relation could also be supported by computer interfaces that appear to be based on the conversational metaphor. And in fact, some experienced users of such interfaces appear to discover this fact on their own. Consider what it would take to turn a "command language" interface into a "declaration language" interface. The difference between a "command

[3] Of course, actions may have symbolic meanings, but these are meanings that are interpreted by other symbol processing devices, i.e., people, not by the physical world in which they are enacted and in which they may have physical consequences.

language" and a "declaration language" interface is largely in the mind of the user. If the user parses "delete foo" onto the deep structure corresponding to the imperative form "(you) delete foo (from the system)" or "(I command you to) delete foo," then it is a command language interface with the implicit imperative "you" as the implied intermediary. If the user parses "delete foo" as the declaration "(I hereby declare) foo deleted," or even "(I hereby declare) foo deleted (from you, the system)," then it is a declaration interface with no implied intermediary. Of course, the user might still have to keep track of the state of the world acted upon, since it might not be explicitly represented, but this would nevertheless be a declarative interface. Figure 4 shows the relation of user to world of action under the declaration metaphor.

Users could make this shift on their own. Some occasionally seem to do so. Consider a case involving the use of the screen editor in the UNIX operating environment, *vi*. The command *dw*, shorthand for "delete word," is a frequently invoked command in *vi*. Experienced users who have overlearned the command cease regarding it as a instruction to an agent to carry out on the text file and instead regard it as a symbolic incantation that causes the word to the right of the cursor to disappear. In shifting to the declaration metaphor, these users have eliminated the intermediary between themselves and the world of interest.

If declaration became the dominant metaphor for an interface, the user could become a magician for whom every expression in the input language would be a incantation having the power of a declaration. The magician would make the world as it is by declaring it to be so! Of course, the power of such a magician would not lie entirely in either the magician or the language. The power of declarations lies as much in the nature of the world that is referred to as in the utterances that do the referring. Just as declarations in natural language depend upon the culturally constructed nature of the world to which they refer, the declarations in a computer interface language depend upon the special nature of the world of the computer system. And, of course, one of the great virtues of the plasticity of the computer as a medium is that it happens to be a world in which saying something *can* make it so. This is an important, but often overlooked, difference between most uses of natural language and computer interface languages. It is a difference that can be exploited in the design of computer interfaces by establishing reference relations between the interface language and the world to which it refers that permit the user to think of the interface as a magical world.

Both the conversation and the declaration metaphors are implicit options for the user with respect to most so-called conversational interfaces, but few of those who are known for their computational wizardry see themselves as magicians of the declarative sort working directly on the world rather than via an intermediary. I believe there are two major reasons for this. First, there is a strong historical and cultural bias in favor of the conversation metaphor and against the declaration parsing. Considering the

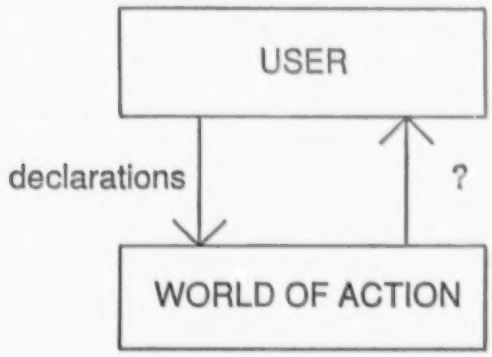

FIGURE 4. The Declaration Interface. Here the user performs declarations, descriptions with causal force, directly in the world of action. What the user observes is not clear. If things go well, state changes are observed, but if the declaration cannot be satisfied by the world, an error message may result. Such an error message destroys the declaration metaphor.

user input side of the interaction, the conversation parsing is implicitly suggested by the name "command language," where commands are issued to agents, and by the popularity of the "conversational" metaphor for interface design in general. More important, perhaps, interfaces that have been designed under the conversational metaphor frequently behave in ways that are difficult to accomodate in the declaration metaphor. For example, many interfaces take advantage of the implied intermediary as a place to locate error messages. Consider an error message stating "delete: Command not found" or "ls: /hutchins/foo: Permission denied." These messages are easy to interpret as advice from an intermediary who has attempted to carry out the command but has been unable to do so, but they are difficult to interpret in the declarative model. If the user is a magician uttering incantations with causal force in the world, who is saying these things? Who couldn't find my command? Who denies permission? These are aspects of the system's behavior that are not captured by any aspect of the declaration metaphor, and in general, the declaration metaphor is difficult to maintain with respect to any interface that produces error messages.

If we were to design an interface with complete fidelity to the declaration metaphor, then when a user generated an unfelicitous, semantically anomalous, or ungrammatical expression, nothing would happen. After all, nothing happens when a magician utters a meaningless or ineffective spell. So the world should not change and there should be no notification of a problem. That reading of the declaration metaphor would surely lead to the design of very frustrating interfaces. A better solution would be to prevent the magician/user from ever uttering such a spell. But how can that be done without invoking an intermediary to monitor and filter the user's utterances?

As it stands, declarations have the power to directly change the world, but nothing rules out impossible declarations. If saying is to be doing, then there must be some way of ensuring that nothing can be said that cannot be done. Otherwise, some intermediary will have to intervene, and that destroys the declaration metaphor in which the magician does by saying. The declaration metaphor, in which "saying is doing," can only be supported if everything that can be said can be done. Giving the declarations direct causal force in the world is half the solution to the problem of supporting a metaphor for more direct action. Constraining the production of declarations is the other half. The trouble with declarations, however, is that they are linguistic entities. They are inherently symbolic, and they exist independently of the things they describe. It is difficult to imagine a natural way to constrain the production of declarations such that only those things that are possible in the world of action can be described. The constraints would surely appear arbitrary because they belong to the domain of action, not to the world of description building. Still, arbitrary or not, these constraints are sometimes embodied in the interface, as, for example, in the use of dynamic menus that only present options that are meaningful in the current task environment.

The declaration metaphor is a metaphor that half works. It is not quite viable, because it inevitably presents the user either with opportunities to enter situations that destroy the metaphor itself or with what seem to be arbitrary constraints on the generation of declarations to be enacted upon the world.

THE MODEL-WORLD METAPHOR

The model-world metaphor can become supportable at virtually all levels of interaction in interfaces utilizing currently available I/O technologies. The two requirements for the maintenance of a model-world metaphor are that expressions in the interface language appear as actions with causal force in the world of interest and that the generation of expressions is constrained such that it is not possible to compose an expression that cannot be realized in the world of interest. Figure 5 shows the relation of user to world of action under the model-world metaphor.

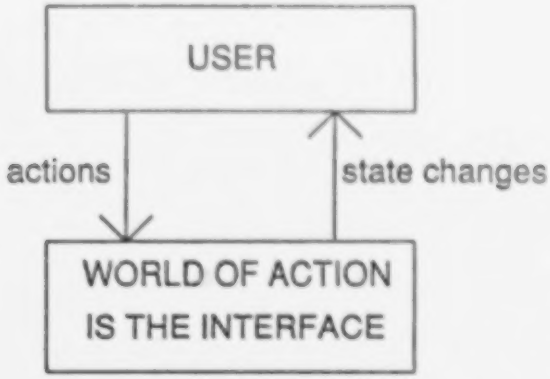

FIGURE 5. The Model-World Interface. Here the user takes action directly in the world of action which is itself the medium for the interface language. The user directly observes state changes in the world.

Expressions With Causal Force

In a system built on the model-world metaphor, the interface language itself can be seen as a world where the user can act, a world that changes state in response to user actions. The world of interest is explicitly represented and there is no intermediary between user and world. The world of interest is constructed and manipulated by expressions in the interface language *where those expressions have the character of actions taken in the world of interest*. This collapse of description to action closes the reference gap between the expression and what it represents. The expression becomes what it represents. Giving expressions causal force in the world of interest is the first half of the solution. This is the basis of the magic in the declaration metaphor.

Note that giving the world of interest explicit representation is not by itself sufficient to create a model-world. SHRDLU (Winograd, 1972) and "Put That There" (Bolt, 1980) are two very impressive systems that have continuous representation of the world of interest. Yet neither is a model-world since both are explicitly conversational in nature. The expressions generated by the user are descriptions to be interpreted by an intermediary. In fact both systems were designed as attempts to fill the conversational metaphor's design vacuum. These systems represent an advance over earlier conversational interfaces because they permit a different sort of reference than is possible in conversational settings where the world described by the expressions in the conversation are not present. "Put That There" is especially interesting because it demonstrates the integration of gesture into conversation. Still, the gestures are not actions in the world of interest, but are instead descriptors to be interpreted by the intermediary agent.

Constraining the Generation of Expressions

Although we mostly seem to overlook it, the physical world has a wonderful property. In the physical world, one cannot do that which cannot be done. When we consider declarations in a computer interface language as analogous to actions in the physical world, the beauty of this property becomes apparent. The constraints of the world are manifest in our interaction with the world. This is just the property we need to prevent the bumbling user/magician from composing an impossible expression. Thus, one solution to the problem of the generation of inappropriate expressions is to build the constraints of the world referred to into the tools the user has for constructing expressions about that world. I have in mind a special sense of building the constraints of the domain into the interface language. I do not mean to make the constraints of the domain syntactic constraints in the language. Many

programming languages attempt to do this by building the logic of the programming world into the syntax of the language. For example, strict typing and type checking in some programming languages makes it a syntax error to do a floating point division on an integer. All this has done is to make it a syntax violation to describe in the interface language that which is not possible in the domain of action. That is just what we don't want. What we do want is to make it impossible to even generate a description of that which is not possible in the domain of action. If we do that, we can collapse the reference relation between description and action into one of identity. Generating the description *is* doing the action.

Consider a simple truly constraining situation. If one has a keyboard with a certain set of characters, then one is constrainted to type only those characters that are available. This is the *only* built-in constraint that exists on most "conversational" interfaces. Additional constraints might be built-in by following the model of operational interlocks on certain devices. Microwave ovens, for example, are designed with interlocks that prevent starting the oven with the door open. In a similar way, one might imagine building a constraint for English text entry that only permitted the letter *u* to be typed after *q*. Once having typed *q*, the only key that would generate a character would be *u*. All others would signal an error. (As silly as it seems, this is not far removed from the nature of many interfaces.) A better way to enforce this constraint might be to only provide the *qu* combination as a pair on a single key. This is the sense in which I intend the "building-in of constraint." It does not mean that the user is enjoined from taking the action, or that an error will be detected and signaled if the user takes that action. It means instead that it is simply not possible, using the tools that the interface language provides, to generate an expression that cannot be realized in the world of action to which the expressions refer.

Such constraints must be embodied in a great deal of structure, and making that structure interpretable requires a good domain metaphor. At present the most obvious way to accomplish this is to build the interface language as a model of a physical world. Perhaps there is some small set of fundamental constraints that must be met in order to support the model-world conception. Something like the existence of objects, that objects do not change unless they are acted upon, that actions may be applied to objects that exist but cannot be applied to objects that do not exist, that objects that exist may be seen, that objects that do not exist cannot be seen, and so on.[4] These constraints on the generation of input expressions are the basis for the claims by proponents of "direct manipulation" that error messages are not required in these systems. The key here again is in the reference relations between the language and the things referred to. The constraints are built into the model world, which serves a dual function as the world of interest and as the medium for the language of interaction. This is the other half of the solution, constraining the magician's language so that only meaningful spells can be uttered. This is what keeps the magic from breaking, what prevents the model-world metaphor from falling apart.

The structure that is present in the interface must be recognizable by the user. There must be a coherent scheme for the operation of the model-world, one that makes sense so that the limitations on the formation of expressions is unnoticed. This is the role of the domain metaphors. Choosing an appropriate domain metaphor that will support the importation of useful structure to the task at hand is critical to the ease of use of such systems. Different domain metaphors have different structures that have different computational properties. Each way of conceiving of a problem may make some things easy to see and other things difficult to see. While the model-world metaphor eliminates referential distance, semantic distance remains an issue. The design of a task domain metaphor that efficiently captures users' intentions is an important component of a usable model-world interface.

Of course, it is always possible to view an interface language that supports the model-world metaphor as a medium for the communication between a user and an intermediary. While both interpretations are available, the choice between them makes a difference. In particular, there is a different sort of relationship between expressions in the input language and the things they refer to in the two cases.

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[4] Of course, model worlds need not simulate the properties of the physical world. One of the virtues of the plasticity of the computer medium is that worlds can exist there that could not have a physical reality.

Under the conversational metaphor, the reference relation is as it is in natural language. An expression in the interface language is a symbolic description that refers to actions and objects. Input expressions are interpreted by the intermediary and the actions are carried out upon the objects. Output expressions are interpreted by the user as descriptions of the system state. In the model-world metaphor, both input and output expressions appear to *be* what they refer to. Expressing the action and doing the action are experienced as the same thing.

For example, consider moving an icon in a graphical editor. The movements of the mouse and the clicks required to pick up the icon and put it down somewhere else constitute a complex expression in the interface language. The system designer can see this as an expression in the interface language. But for the user, the editor presents a graphical world in which those actions that comprise the expression in the interface language *are* the actions to be taken on the icon object. The graphical representation of the icon is an expression in the interface output language, and it is also the object being manipulated.

Given this analysis of the components of the model-world metaphor, let us return to Schneiderman's criteria for "direct manipulation" systems. These can now be seen as descriptions of features that help support the model-world metaphor. His requirements of continuous representation of the objects of interest and immediate response are elements that support the creation of the world itself. Schneiderman's notion that one should interact with the system via "physical actions or labeled button presses instead of complex syntax" seems a bit confused, but is clearly on the right track. The heart of the matter is that the expressions in the interface language (however they may be manifested) must be actions in the world of interest itself. Schniederman's call for the reversability of actions is not an inherent property of model worlds in general. Whether it should or should not be a property of the domain metaphor for the model world depends upon the task. In order to support the model-world metaphor, the world must be continuously represented and the consequences of the actions must be as nearly immediate as it possible. But it is not just these features, it is the reference relations that are critical. What is "direct" about direct manipulation is the collapse of description into action, the elimination of the reference gap between the expressions in the interface language and their referents. When we make the interface language the world of interest, we do two things. First, we make expressions into actions. This collapses the reference gap and banishes the implied intermediary. Second, we make the constraints of the world of interest into the constraints on the production of expressions. This provides a natural way to prevent the user from composing an expression that cannot be realized.

Problems in a Model World

Interfaces built on the model-world metaphor suffer from a number of problems. They have recently become quite popular in the commercial marketplace, but they may not yet have come up against their inherent limitations.

As I have tried to demonstrate, the model world collapses symbolic reference and banishes the intermediary who interprets the expressions in the interface language. Surely, one is giving up something when one walks away from several millenia of progress grounded in symbolic reference. Direct manipulation schemes have always been vulnerable to criticisms that they become cumbersome when applied to tasks that can take advantage of the power of abstract reference. Suppose I want to perform some action on every word in this paper that begins with the letter *s*? If I had an agent that understood symbolic descriptions, I could ask it to find all such instances and perform the desired action without knowing in advance how many or where they were. If I were dealing with a model world, what could I do? Would I have to find every instance and act upon it in person, as it were? One way around this problem is to acknowledge that the description specification task and the task that operates on instances are at different levels of user intention. One could imagine then a model world that contains as its objects elements of descriptions and operations. The user could then operate directly in that world to compose the desired abstract action specification to be mapped across the instances in the world where action is ultimately desired (the text file, for example). This is a solution that preserves the model-

world metaphor at a superficial level, in as much as the user directly constructs the abstract description, but what shall we say of the subsequent application of that description? Is that not the action of a new intermediary that the user has brought into existence via action in the model world? This is a difficult question, and I have no easy answers.

The facts that the conversation and model-world metaphors seem to be capable of fading into each other in spite of their fundamental differences and that they can be combined as in collaborative manipulation interfaces raise the question of the importance of maintaining a consistent metaphor throughout an interaction. I take this to be essentially an empirical question, for which there is as yet no answer that I know of. However, it seems quite reasonable to assume that these metaphors are something like points of view on the interface, and there is empirical evidence, in the realm of text comprehension at least, that changes in point of view can interfere with the comprehension of text (Abelson, 1975; Black, Turner, & Bower, 1979).

Finally, the dictum that model worlds shall provide continuous representation of the objects of interest is very difficult to satisfy in worlds of even moderate complexity. Screen real estate is quickly exhausted. And if everything of interest cannot be legibly presented at one time, then measures will have to be taken to provide for display control.

THE COLLABORATIVE MANIPULATION METAPHOR

All of these metaphors are inspired by ideas about the nature of human action and interaction in the absence of computers. The conversation metaphor is based on the assumption that the computer should be an actor in the setting in which it works, and that in order to make it easy for humans to deal with it, it should behave as a human does in human-human interaction. A conversation or dialogue is taken to be the prototypic human-human interaction mode, so the computer is designed to support a conversational interaction. The model-world metaphor rests on the assumption that one of the things that people are really good at is manipulating objects in their environment. The activities of a craftsman may be taken as the prototype for the development of such interfaces. The fact that there are settings in which conversation coexists with the manipulation of objects in the world suggests that these two metaphors might be productively combined in the design of computer interfaces.

For the past several years I have been studying navigation on large ships. In particular I have been looking at the activities of a team of from four to six people who keep track of a ship's position while it is entering or leaving a narrow and congested harbor (San Diego). In this world of navigation, there are many structured representational media that are manipulated by the people in the course of doing the task. These include the navigation chart, plotting tools, measurement tools, written records, reference tables, etc. This is a highly evolved (in the cultural sense) activity and some of the representational media have beautiful computational properties. For example, in plotting a position, a representational state is imposed on a plotting device, and that device is then brought into coordination with the structure of the nautical chart by superimposing it upon the chart. Because of the structure of these representational media, a complex computation can be realized via a few simple alignment procedures. But the fact that this simple superimposition of structure does get the right answer depends critically upon the properties of the plotting tool and the chart itself, which are artifacts that have been created by people who are not present at the occasion of their use.

Consider the relationship between the cartographer who created the chart and the navigator who uses it as one kind of "collaborative manipulation." Every time someone plots a position on the chart, it is a collaboration with the cartographer. Even though the full computation is distributed across space and time and social organization, it is only accomplished by the cartographer and the navigator collaboratively manipulating the computational artifacts of this world. The cartographer could not anticipate where on the chart a ship might be, but had strong expectations about the nature of the procedures that would be used to plot the position and constructed the chart in such a way that those procedures would in fact work.

There is a more immediate sense of collaborative manipulation in the concurrent joint activities of the members of the navigation team. While there is a nominal division of labor among the team members, several of them are co-located in a shared space with shared access to several of the representational technologies. In the process of computing the ship's location, they collaborate in the manipulation of the representational artifacts. Two people may work together to align a plotting tool for a line of position on the chart, or one person may anticipate the needs of another and manipulate a medium to put it in a state from which the other can proceed more easily. Sometimes they achieve coordination with each other by manipulating the structure of the representational artifacts in their environment; sometimes they manipulate the structure of sound waves in the air in their environment; sometimes they gesture and touch each other.

Here we have two instances of "collaborative manipulation" in a real-world task setting. How might they be mapped into the design of a computer interface? Well, consider the situation of any of the people in the navigation setting. The environment contains artifacts and other humans. This person converses with the other people, and manipulates the objects in the environment. But the other people are manipulating those objects as well, and sometimes the communication among the people is conducted via the manipulation of those objects. This suggests a system that contains both a model-world and an intelligent agent. The user should be able to have a conversation about the world with the agent, and both the user and the agent should be able to manipulate the shared world. Figure 6 shows the relation of user to agent and world of action under the collaborative manipulation metaphor.

Command Completion

As a very simple example, consider command completion, a feature that has been around for a long time in some systems. A command language interface is "conversational" in the sense that the user provides descriptions of actions to be taken by an intermediary in some world. At the level of task performance, therefore, the interface is not a model world. At the level of the specification of the character strings that constitute the commands, however, it is usually experienced as a model world. The user takes actions (presses keys) and sees the consequences immediately. Command completion facilities are a way for the interface itself to anticipate, on the basis of partial input, what the user intends, and to use that anticipation to collaboratively manipulate the world that the user is manipulating. Typically, the user types a few characters of a command, then types <space> to signal the collaborator that it

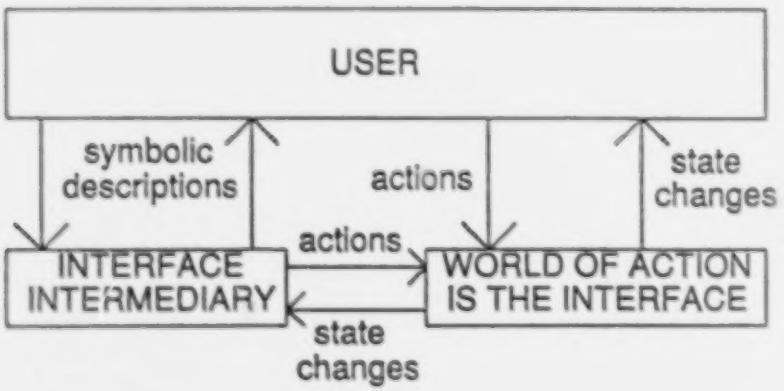

FIGURE 6. The Collaborative Manipulation Interface. This is a combination of the conversation and model-world interfaces. Here the user may interact with an intermediary that can act upon the the world of action, or the user may act upon that world directly.

should attempt to type the remaining characters.[5] We can consider this activity from the point of view of each of the metaphors. Seen via the conversational metaphor, the computer completes one's utterance, just as a good conversational partner might do. From the model-world perspective, the user and machine are engaged in a collaborative manipulation of the user's input. But notice how this last point reflects back onto the human-human conversational setting. An important aspect of conversation is that it is collaborative manipulation of the expressions in the speech channel. When the type of "doing" we are concerned with is "saying," then "saying is doing." It sounds silly, but it is simply another instance of the collapse of the reference gap. In the same way that a conversational interface normally gives a direct manipulation interface to the task of producing character strings, so speech gives us a direct manipulation interface to the production of phonetic sequences.

Two extentions to the Steamer system have been built on a collaborative manipulation metaphor.[6] One is an intelligent display controller for process monitoring situations (McCandless, 1986), and the other is an intelligent knowledge-based graphic designer's aid (Weitzman, 1986). I discuss these below.

Display controller. Displays of the type that can be easily created in Steamer can be connected to real-time processes as well as to simulation models. In typical applications users can choose which display they would like to attend to at any point in time. One of the problems in real-time process monitoring is that the operator forms hypotheses about the state of the process and may subsequently search for information that confirms the hypothesis while disregarding evidence that conflicts with the hypothesis. One way to solve this problem is to have another mind present with other hypotheses. Such a "doubting Thomas" may point to other information. Our group at UCSD has implemented an intelligent display controller that selects displays and display components based upon the "importance" of the process variables that are indicated by the display components. The process variables themselves know when they are in or out of their normal operating ranges, for example, and the display controller can give priority to display components that report the values of variables that are out of range. In fact, the controller is implemented as a parallel distributed processing network that is capable of learning trends in values that precede "important" events, so it can anticipate states of the process and can give variables that are moving in a direction that is ominous in the current context display priority before their values actually become alarming. When the display controller presents the operator with a display, the operator may reject display components, indicating that they are not relevant in the current context.[7] The display controller then learns about the operator's preferences in the same way it learned about the system's behavior: by observation. In this system, the display is the shared world of action. The contents of the display are collaboratively manipulated by the operator and the display controller.

Graphic design aid. The graphics editor that was developed in connection with the Steamer project permits subject matter experts with no computing expertise to generate diagrams (which are actually complex lisp programs) simply by assembling them in a model-world environment. These subject matter experts are seldom expert graphic designers, so the diagrams they create, while capturing something of the subject matter expert's expertise, may be of poor graphic design quality and may not be stylistically similar to each other. *Designer* is an expert system that shares the diagram with the user as a model world for action. The user can have the designer system analyze the diagram. *Designer* will find violations of design principles and notify the user. Furthermore, the user can ask the system to demonstrate ways to correct the violations. Demonstration is an important interface event because it

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[5] Although it seems to share some features with command completion, the Do What I Mean (DWIM) facility (Teitelman, 1974) in Interlisp does not belong here. DWIM frequently simply makes the most likely interpretation of the user's input and executes that without notifying the user that it is doing so. DWIM is an intelligent agent, but the input expression itself is never object of discussion, so there is no shared world of action.

[6] At the time these systems were designed, collaborative manipulation was not part of our vocabulary in the laboratory, but the ideas that term refers to were clearly present.

[7] This does admit the possibility of the operator perseverating on a faulty interpretation.

implies collaborative manipulation. The agent performing the demonstration must have direct access to the world, and the actions performed in the demonstration are the content of the communication to the other agent. The ability of the agent who receives the demonstration to act in that world is a presupposition of the demonstration act.

DISCUSSION

Looking back across the several metaphors, we can see relationships between the nature of the technology available and the metaphors for interaction. In the case of the teletype, we could see that technology can suggest metaphors, or at least constrain the sorts of mode of interaction metaphors that are supportable. Teletype technology supports a conversation, figuratively speaking, between user and machine, while high-resolution bitmaps and point devices suggest model worlds. But the metaphor can also constrain the possibilities we see in the technology. The conversation metaphor, in its narrow sense, steers us away from the declaration metaphor by emphasizing the presence of an intermediary. The declaration metaphor is an example of a change in the power of the interface that is brought about not by a change in technology, but by a change in interface metaphor. When users discover the declaration metaphor, they are discovering a mode of interaction that is possible in the technology of the interface but which is not seen under the conversation metaphor.

The choice of a mode of interaction metaphor can make great differences in the power of an interface. We are often not aware of having chosen a particular metaphor, and do not often consider the options available and their computational properties. In this paper I have argued for the viability of two metaphors in addition to the conversational metaphor: the model world and a hybrid, collaborative manipulation. The key to the properties of the interface lies in the reference relations between the expressions in the interface language and the things to which they refer. There are advantages in the abstractness and the ambiguity of symbolic descriptions. There are also gains to be had in taking advantage of the magical character of the worlds that exist on computers. They can be designed in such a way that "saying is doing," and this can be exploited to give the user great ease of interaction. Supporting that ease of interaction, however, leads to limitations on the language that may prevent it reaching the power of the symbolic description mode of interaction.

The issue is clearly not a question of which metaphor is the "best." I only hope we can recognize that metaphors are present at all stages of interface design and use and that they have important consequences. I also hope we can realize that we have, in some sense, been captured by one of several possible metaphors. My reasons for hoping we can come to this vision are, in fact, my reservations about the assumptions underlying the conversation metaphor. First, taking the problem of human-computer interaction to be a communicational problem assumes that the computer will be another intelligent agent rather than a tool or a structured medium that the user can manipulate. It may be that computers will have an important role as agents, but it is certain that they will be a vital class of tool. Communication should not be the only organizing metaphor for human-computer interaction. Second, assuming that human-human communication is acheived primarily via conversation removed from the objects referred to may be a mistake. In face-to-face conversation, a world is present that may contain objects or events to which the conversation refers. This makes reference different in that one can refer to a seen world, and it means that other modes of communication beside speech are available, e.g., demonstration. Looking at the interactions of individuals in a highly evolved real-world task setting we see conversation, but we also see the collaborative manipulation of representational media. Conversation is good when the nature of the task needs to be negotiated or the division of labor is not specified, but when the task is well understood, little conversation needs to take place. In highly evolved task settings, a good deal of the expertise of the system as a whole is in the structure of the artifacts rather than in the people themselves. Third, the skills that people have dealing with each other are adaptations to the limitations of people. It may be that a computer could be even easier for a person to deal with than another person would be. Seeking to imitate human behavior with computers that are to have

roles in task performances may be setting the wrong sort of standard of performance. This criticism applies to all of the interface metaphors discussed in this paper, since all of them are based on mappings from interaction with noncomputational systems. Because computers can manifest behaviors that are not possible in any other medium, we should use our imaginations in the design process. Perhaps as technology develops, we will be able to think of the human as the limited partner in the interaction and design, not another human, but an environment that complements the abilities of human users.

I take these caveats as reminders that the space of interfaces is larger than we have assumed and that it may be larger than we can presently imagine. Given the power of metaphors to change the phenomenological feel of interfaces and the influence of model of interaction metaphors on the direction of development of technology, we, as designers, have a responsibility to give careful consideration to the metaphors we use.

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